

# CATSKILLS COMMERCE

SUPPORTING STRONG COMMUNITIES AND BUSINESS SUCCESS

AUGUST 2023



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## Invest in Our Future: Become a Mentor

The first semester of the Chamber's high school student mentoring program was a great success. Over 70 students had substantive conversations about local career opportunities with more than 80 volunteer mentors! Our partnership with DCMO BOCES and our regional chamber colleagues in Chenango and Otsego counties will continue in the coming academic year--but only with your active participation and support.

We hope to expand the program into more schools for 2023-2024. (We're also working on a much greater expansion involving the ONC BOCES for Fall 2024.) To achieve this, we need more volunteers from businesses, government, and the non-profit community to engage as mentors.

The time commitment is small--only about 10 hours over a three-month period--but the rewards for your company and our region are great. As a mentor, you help students connect with career opportunities--maybe even at YOUR company, create real-world expectations for employment, and introduce them to other professionals and entrepreneurs who can expand the students' views of building lifestyle-sustaining careers right at home.

Don't worry if you've never done this before. We'll provide training. All mentoring sessions are completed using our online mentoring platform that makes contact, scheduling, and recordkeeping easy. You just need to say "YES" and raise your hand.

More information is available [HERE>>](#)

I look forward to welcoming you as a partner in this important endeavor.



*Ray Pucci is the president of the Delaware County Chamber of Commerce*

## Leaderful Delaware Program Starts on October 11

The Chamber's Leaderful Delaware Emerging Leaders Program seeks to develop diverse leaders who are grounded in their own leadership, can sustain themselves as leaders, support the leadership of others, and can drive community change and growth.

Participants receive in-depth exposure to critical issues facing Delaware County and the Catskill Mountains region through lectures, small group conversations, personal introspection, and panel discussions

featuring current community leaders.

The innovative curriculum is based on scientific theories of organizational and community leadership. Leaderful Delaware offers an alternative to the traditional model and calls on leaders to be concurrent, collective, collaborative, and compassionate. Strategies include effective facilitation, dialogue skills, intensive listening skills, managing conflict, intercultural competence, leadership styles, and peer coaching.

*continued...*

## Leaderful Delaware *continued...*

Our 2023-2024 program will start on October 11 with an in-person session in Delhi. We will continue to meet on the second Wednesday of each month through May 2024. A graduation recognition will be celebrated at the Chamber's Business and Breakfast event in June 2024.

Applicants may be sponsored by a business, municipality, or a community organization. Tuition, payable by sponsor or participant, is \$595 per participant. Tuition includes all program fees, meals, and materials.



[LEARN MORE >>](#)

## SMALL BUSINESS RESOURCE FAIR



**Thursday, September 21, 4-6pm**

Sidney Community Cultural Center  
1 Bridge Street, Sidney

**Information on Funding and Grants  
Education and Training  
Tools for Business Success**

Attendance is FREE but advance registration is requested



## In Case You Missed It . . .

Recordings of recent Chamber programs are always available on our YouTube channel.



### Delivering Public Transportation Options to Delaware County

Recorded on May 16, 2023



### Workplace Wellness Strategies for Small Businesses

Recorded on May 17, 2023



### Legislative Leadership Forum, courtesy of The Reporter

Recorded April 12, 2023

Watch our latest  
**CHAMBER CHECK-IN**

on Catskills Air and on  
Delhi Telephone Company Local 1.



An advertisement for ATC FIBER by Margaretville Telephone Company. It features the company logo at the top, the slogan "Connecting Our Communities" with "With A Fiber-Based Network" below it, and icons for a laptop, a monitor, and a phone. At the bottom, it lists services: "High-Speed Internet . Cable TV . Phone . Business Class Services" and provides a toll-free number and website: "Call us toll-free: 1-877-727-2288 | www.mtctelcom.com". A Facebook icon is also present.

**JOIN US!**

**Business & Breakfast**



Start your day with a little productive and profitable networking!

Cost: \$20 per person

**SEPTEMBER 21**

Sidney Community Cultural Center  
1 Bridge Street, Sidney

Sponsored by  
**SFCU**

[TO REGISTER CLICK HERE](#)



**OCTOBER 19**

Delaware & Ulster Railroad  
43510 State Highway 28, Arkville

Sponsored by  
**Community Bank**

[TO REGISTER CLICK HERE](#)

- Websites
- Signs
- Marketing
- Printing



**845 586-4655**  
[locustgroveenterprises.com](http://locustgroveenterprises.com)



**October 18**  
**5:30 to 8:00 pm**

Bluestone Restaurant  
85 Scotch Mountain Road, Delhi

*The Chamber will present its Business of the Year, Rising Stars, and Business Advocate awards.*

**BUSINESS** *after*  
**HOURS**



**Thursday, August 24**  
**5:00 to 6:00 pm**

**Ravens View Genetics Cannabis Farm**

Product samples to the first 25 people registered



## Chamber Publications

We give you the tools you need today to grow your business. Our current resource guides include:

- Starting Your Business in Delaware County
- Small Business Resource Guide
- Business Advocacy Resource Guide
- Diversity, Equity, Inclusion, and Belonging Toolkit
- Fair Chance Hiring Toolkit

[DOWNLOAD OUR GUIDES HERE >](#)

## Chamber Promotes YOUR Well-Being

The Chamber collaborates with regional agencies to deliver resources and strategies to support your business by strengthening your workforce.

Partnering with LEAF Council on Alcoholism and Addictions, Southern Tier 8 Regional Planning Board, Organizational Wellness and Learning Systems (OWLS), ADAC of Delaware County, as well as other groups, and through a grant by the Appalachian Regional Commission, the Chamber offers a specialized workplace wellness training program designed to support a healthy work culture and increase the overall wellbeing of those in your workforce.

A recent study revealed that the average cost of lost time and productivity associated with mental health-related exposures to each company in New York's Southern Tier region that employ 100 or less people is \$23,000 in administrative time and over \$113,000 in lost labor productivity each year!

The Team Awareness NY effort can help improve workplace emotional climate and team culture. This free program has been shown to increase employee help-seeking and supervisor responsiveness to workers with issues such as stress, anxiety, burnout, fatigue, and substance misuse. It not only reduces the rate of problem substance use and common mental health struggles among employees, but also has been proven to improve the workplace's emotional climate and team culture.

Not sure which issues are the most pressing for your particular staff? Ask our trainers. Our business needs assessment will help point us in the right direction.

For more information and to schedule a time to put this proven program to work for you, contact Debbie Chirico at ADAC through email at [DChirico@ADACOnline.org](mailto:DChirico@ADACOnline.org) or by calling 607.746.8300.



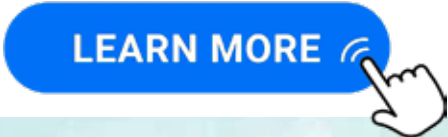
DelCo Does MORE is a network of young professionals and entrepreneurs across Delaware County in the Catskill Mountains of New York State.

DelCo Does MORE serves to enhance confidence, cultivate skills, and establish meaningful partnerships to foster a sense of community.

MORE meets at different locations throughout the county. Connect with us!

Our offerings include speakers for workshops and panels, structured discussions on topics critical to young professionals and their families, networking and mentorship opportunities and MORE.

DelCo Does MORE is an initiative of the Delaware County Chamber of Commerce



## NAPPI TILE & MARBLE

In-house design and sales of porcelain, ceramic, glass, metal, wood-look, and natural stone floor and wall tiles.



*you dream it, we build it!*



10700 Rte. 23, Davenport Center 607-278-6411